CENTURY PACIFIC FOOD, INC.

CENTURY PACIFIC NET INCOME GROWS 21% TO PHP 1.93 BILLION

Century Pacific Food, Inc (PSE: CNPF), the Philippines' largest canned food company, nets Php1.93 billion for the year 2015, up 21% from last year's Php1.59 billion.

CNPF's consolidated revenues grew by 14% year-on-year, with the Company generating Php23.32 billion in sales versus the Php20.44 billion a year before. This was on the back of an 18% year-on-year expansion in the branded businesses' top line, offsetting the flat performance coming from non-branded tuna export.

"Robust volume growth across our 3 branded segments – marine, meat, and milk – continues to reflect rising Filipino purchasing power, greater demand for our products, and increased recognition of our brands," said Chief Finance Officer Oscar Pobre.

CNPF's brands include Century Tuna, Argentina Corned Beef, 555 Sardines, Swift, Angel, and Birch Tree, which have established market-leading positions in the Philippines and are growing a presence abroad.

Locally, sales outside of Metro Manila outperformed as the Company's distribution infrastructure improved and modern retailers pursued aggressive expansion plans. Growth in the convenience store channel was particularly strong in light of new rollouts.

Pobre added, "So far, 2016 has been showing similar trends with good macroeconomic tailwinds, and possibly election related spending, benefitting us during the first three months of the year."

Gross profit margins in 2015 remained stable at 26.6%, with gains from declines in raw material prices invested in product improvements to spur consumption. Nevertheless, operating margins continued to improve as growth in operating expenses were contained. This, alongside a reduction in financing costs, increased CNPF's net income margins from 7.8% to 8.3% in 2015.

The balance sheet also remained healthy with minimal interest-bearing debt incurred as a result of the Company's acquisition of Century Pacific Agricultural Ventures Inc ("CPAVI").

The acquisition, which was completed at the end of 2015, is in line with CNPF's priority to cement itself as a leading player in the faster growth, upscale, and health-conscious product categories. CPAVI is an integrated producer of high value organic-certified and conventional coconut products whose revenues and net income will contribute to CNPF's beginning 2016.

2015 also marked CNPF's first foray into can making and cold storage with its new tin can factory already running at full capacity and the construction of its cold storage facilities on track for completion in the second quarter of 2016.

Both capital investments are meant to manage and reduce input costs as the Company braces for further growth. This year, another Php1.1 billion has been earmarked for capital spending, with the lion's share going to plant and capacity expansion in anticipation of increased sales volumes across various segments.

Key Financials

in Php Mill	FY 2015	FY 2014	Year-On-Year
Net Revenue	23,325	20,439	14%
Cost of Goods	17,128	15,064	14%
Gross Profit	6,196	5,375	14%
Gross Profit Margin	*26.6%*	*26.3%*	*+0.3%*
Operating Expense	3,529	3,272	8%
Operating Income	2,732	2,254	21%
Operating Income Margin	*11.7%*	*11.0%*	*+0.7%*
Net Profit Before Tax	2,730	2,238	22%
Net Income	**1,934**	**1,592**	**21%**
Net Income Margin	***8.3%***	***7.8%***	***+0.5%***

About CNPF

Century Pacific Food, Inc (PSE: CNPF) is the Philippine's largest canned food company, engaged in the development, marketing, and distribution of processed fish, meat, dairy, and coconut products under its own brands, as well as the brands of others.